

# Equine Program A La Carte Pricing

Base price for non-members:

Lead-line "Pony" \$30/hr

Mounted \$50/hr

Grounded only \$15/hr

#### Discounts (Based on 6 participants)

Lead-line "Pony" \$3/person/hr

Max discount: \$18/person/hr

Mounted \$5/person/hr

Max discount: \$20/person/hr

Ground \$1/person/hr

Max discount: \$10/person/hr

Whole troop discount 30% off Member discount 20% off

\*6 participants = min. 2-hour lesson

\*10 participants = min. 3-hour lesson

\*Mounted participants requiring multiple hours,

the ground lesson is included in the price

\*Youth males are charged member price

### Example Pricing #1 Different Levels:

- 8 juniors, 2 daisies wanting to ride
- Min. 2 hours, 6 in the arena at a time
- Group will be split into 2 groups
- Daisies will be on a lead line with an adult

#### Cost:

8 juniors with discount = \$160

2 daisies (\$6) = \$48

+ 2-hour lesson

Troop discount of 30%

= \$277 total

(Roughly \$14/person/hr)

## Example Pricing #2 Members & Non-members

3/4 are members, one non-member **Cost:** 

4 people, 2-hour lesson = \$240

Discount \$5 off/person

Member discount (non-troop) of 20%

= \$192 total

(Roughly \$24/person/hr)