



diamonds of arkansas,
oklahoma and texas

Fall Product Program

Individually Registered Member (IRM) Program Information

What is an Individually Registered Girl Scout (IRM)?

An IRM, sometimes called a Juliette, is a registered Girl Scout who chooses to participate in Girl Scouting outside of the troop experience. An IRM has the same opportunity to participate in Product Programs as any other Girl Scout.

How does my IRM get started in the Fall Product Program?

To get started in the Fall Product Program, you will need to connect with the area Service Unit Product Manager (SUPM). When it comes to participating in either Product Programs, Fall Product and Cookies, the SUPM manages and coordinates the program for IRMs. If you are unsure of the volunteer who holds that role in your area, contact product@girlscotusdiamonds.org. The council's Product Program Team will be happy to assist with connecting you to them.

Once you have connected with the SUPM, they will:

- train the IRM and caregiver on the program and provide any pertinent dates/deadlines
- provide sales materials
- be the first point of contact for any questions or concerns during the program
- be the person to submit orders to
- be the person to turn money in to
- distribute rewards at the end of the program

How does my IRM participate in the Fall Product Program?

An IRM can participate in the Traditional (in-person) and Online pathways of the Fall Product Program. There are no restrictions on pathways.

What Incentives does my IRM receive for participating?

IRMs who choose the Traditional Girl Reward Path can earn all rewards and patches listed on the back of the order card based on the sales goal levels achieved. In addition to physical rewards, girls also earn Program Credits. New this Fall Product season, girls at all program levels have the option to opt out of receiving physical rewards and instead earn additional Program Credits. Girls who choose this option will still receive all patches offered on the reward card.

What are Program Credits?

Girl Scouts who participate as an IRM do not earn individual proceeds. Instead, they earn Program Credits that can be used for Girl Scout activities and expenses. Program Credits can be used to shop at Girl Scouts–Diamonds stores, pay for council events, register for camp, participate in the Diamonds Travel Pathway, and pay for Girl Scout membership fees. Program Credits are earned based on sales levels (see page 2) and are loaded onto a Traditional Diamonds Dollars Card. Caregivers and Girl Scouts can use the card number to apply their credits toward eligible purchases and activities.

2026 Fall Product IRG Program Credits Chart

Total Sales *	Base Program Credits	Program Credits Opt-out Option**
\$100	\$10	\$15
\$200	\$20	\$25
\$300	\$30	\$35
\$400	\$40	\$50
\$500	\$50	\$60
\$600	\$60	\$70
\$700	\$70	\$85
\$800	\$80	\$95
\$900	\$90	\$110
\$1000	\$100	\$120
\$1100	\$110	\$130
\$1200	\$120	\$145
\$1300	\$130	\$155
\$1400	\$140	\$165
\$1500	\$150	\$180
\$1600	\$160	\$190
\$1700	\$170	\$205
\$1800	\$180	\$215
\$1900	\$190	\$225
\$2000	\$200	\$240
\$2100	\$210	\$250

Sales past \$2,100 will continue to earn Program Credits based on the sliding scale increments.

*Includes all items sold through the Fall Product Program (nut/candy items, magazines, tumblers, BarkBox, and candles) from September 10 – October 30.